

Product Options

Method	Vendor	When to position	Limitations / Possible Objections
Wired	ReThink	<p>ReThink switches are ideal as a retrofit for an existing Teams/Zoom room environment to provide additional in-room functionality without having to replace established technology.</p> <p>ReThink solutions can easily be installed into smaller rooms to enable them for video, without the initial and reoccurring costs of MTR / Zoom Room systems.</p> <p>Where wireless solutions are not possible (poor network coverage, ...)</p>	<p>ReThink devices support BYOM via a USB-C cable – they are not wireless. If wireless is required, then a Mersive Gen 4 can be integrated into solution (but keep ReThink for USB-C charging / connectivity to the table.</p> <p>This is a complex solution. True. In more complex environments, there can be a lot of cables, but ReThink actually simplified cabling by acting as the hub for all peripherals, meaning that only 1 or 2 cables need to be connected to the screen, and a single ...</p>
Wireless	Maxhub	<p>Organisations who have strict laptop security and do not allow applications to run or USB storage devices to be connected to laptops.</p> <p>Organisations who have a lot of guests accessing in-room technology (hotels, conference centres)</p> <p>Spaces where cables cannot be run (solid floors).</p> <p>Spaces where no existing screens are installed or users are looking for complete refresh</p> <p>Customers wanting all-in-one room solutions- camera, mic, speakers all built into screen</p>	<p>The MAXHUB button system is primarily designed for use with MAXHUB screens. Whilst an optional sharing box is available to provide connectivity to other screens, this has it's own limitations (only 1 4K output, some latency in complex installs). For multi-screen setups, this is not recommended.</p> <p>Laptops must allow USB peripherals to be attached for solution to work. If USB is disabled, this will not work.</p>